STEPS TO YOUR BEST YEAR EVER Strategies to Generate More Listings and Sales



with
Steven Cates

DoubleTree by Hilton Hotel 2050 Gateway Place San Jose, California, 95110 LIVE

Thursday, April 30, 2015 9:00 am to 12:30 pm

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Steven Cates, author of the forthcoming book. "The Turning Point - 7 Steps to Transforming Yeur Business and Your Life" is one of America's foremost authorities on generating breakthroughs and performing at a high level. Over the last 25 years he has received rave reviews from NAR, Re/Max, Coldwell Banker and Prudential, among others helping those individuals and organization perform at a higher level.

You'll Receive a Simple Blueprint To Increase Listings and Sales

- Shift Your Mindset and Your Income Quickly
- Release Fear & Stress Instantly & Take Action
- Program Yourself for Success
- Learn to Establish Rapport & Trust with Anyone
- "Steven Cates is a rarity ... don't miss the opportunity to see him."
- Og Mandino, Author of "The Greatest Salesman in the World"
- "Superlative instruction and materials."
- National Association of Realtors
- "The standing ovation you received said it all."
- Allan Dalton, CEO & President of Realtor.com

- How to Read People & Persuade and Influence Powerfully
- Lead Generation Strategies to Get More Buyers & Sellers
- Expert Video Strategies to Connect with Prospects & Clients
- · Strategies to Win the Listing
- "Six months after attending Steven's Breakthrough seminar I doubled my income and I finished the year with 51 transactions."
- Faye Hines, ERA San Diego, CA
- "After attending Steven's seminar my income increased \$86,000 in 2 months and \$350,000 the following year."
- -Jay Gallaghor, Homes Max

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