# Michael Ryan - Mortgage Broker Key To Your Perfect Mortgage

# **Apartment Property Loans**

**July 2015** 

#### **Market News-Points:**

- · Interest Rates bump up slightly
- Central and North Santa Clara County running 8-10 % compounded for 4 years running of rent growth. Time for a breather?
- Lending driven by location, sponsor financials, property condition.
- Projects funded as small as \$ 200,000.

#### <u>Definition of "Apartment Loan" Category:</u>

Market Rate Residential Apartments, Senior Only and Single Room Occupancy, Care Facilities, Low-Income Housing and Student Housing

#### **Full Income Documentation:** Quick Notes for General Options

### **Bridge Financing**

Purchase of short-term financing to get the property

Then roll to traditional financing for your targeted holding period

#### **FNMA DUS and FHLMC**

80 % loan-to-value: 30 and 15 year fixed rate loan, in addition to 3, 5, 7 and 10 year fixed options

Available for loan amounts as low as: \$ 750,000

# Traditional – CMBS, Life Companies and Portfolio Bank Lending

Fixed rates, Adjustable rates. Pre-pay, No Pre-pay. Points, No Points. Recourse, Non-recourse.

Which of our dozens of sources Best fits YOUR needs?

# What do you do with this information? Call Mike