# Michael Ryan - Mortgage Broker Key To Your Perfect Mortgage

### **Commercial Loans**

September 2015

## Market News-Points: "Steady As She Goes"

- Vacancy Rates continue to Drop
- New Supply in Top-Performing Markets
- Interim financing for the short-term (Between Now and Stabilized) Bridge
- FF&E financing. TI financing. HELOC's
- Non-recourse for low LTV properties. Reasonable pre-payment structures.
- Check often, we are encountering great opportunities shot down due to yield maintenance prepayment structures!!

How We Help You and Your Clients: Our Special Sauce is the conversations to develop a game plan. Then early data collection to verify the ability to perform. Now, We execute on the game-plan. A lot of work yet solid results. Who are you working with today in need of the 'little bit extra' to bring it home?

#### \$ 200,000 to \$ 2,500,000 loan sizes

#### **Property Types:**

Single Use – Single Tenant
Industrial
Manufacturing
Storage

Senior
Apartments
Mulit Tenant Office
Construction

#### 5 reasons to work with us - Do Your Clients Need:

Broker not Bank = We seek the BEST capital source for You

Understanding Pitfall's and Knowing Alternatives

Responsive = ALL Calls and inquiries returned

Predictable Process and Timelines = Keeping you in the know

We are with you each step from beginning to end, and in touch afterwards

Also: SBA loans, construction, bridge – mezzanine

What do you do with this information? Call Mike

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