

**Michael Ryan - MORTGAGE BROKER**  
**Key To Your Perfect Mortgage**

**Commercial Loans**

**November 2015**

**Market News-Points: "Steady As She Goes"**

- Vacancy Rates continue to Drop
- New Supply in Top-Performing Markets
- Interim financing for the short-term (Between Now and Stabilized) - Bridge
- FF&E financing. TI financing. HELOC's
- Non-recourse for low LTV properties. Reasonable pre-payment structures.

How We Help You and Your Clients: Our Special Sauce is the conversations to develop a game plan. Then early data collection to verify the ability to perform. Now, We execute on the game-plan. A lot of work yet solid results. Who are you working with today in need of the 'little bit extra' to bring it home ?

**\$ 200,000 to \$ 2,500,000 loan sizes**

**Property Types:**

Single Use – Single Tenant  
Industrial  
Manufacturing  
Storage

Senior  
Apartments  
Multitenant Office  
Construction

**5 reasons to work with us – Do Your Clients Need:**

Broker not Bank = We seek the BEST capital source for You  
Understanding Pitfall's and Knowing Alternatives  
Responsive = ALL Calls and inquiries returned  
Predictable Process and Timelines = Keeping you in the know  
We are with you each step from beginning to end, and in touch afterwards

**Also: SBA loans, construction, bridge – mezzanine**

**What do you do with this information?**

**Call Mike**