Michael Ryan - Mortgage Broker Key To Your Perfect Mortgage

Commercial Loans

January 2015

Market News-Points: "Steady As She Goes"

- Market Metrics shifting from changes in product deliveries (transportation hubs), Tech booming (manufacturing).
- · Vacancy Rates continue to Drop
- New Supply in Top-Performing Markets
- Interim financing for the short-term (Between Now and Stabilized) Bridge
- FF&E financing. TI financing. HELOC's
- · Non-recourse for low LTV properties. Reasonable pre-payment structures.

How We Help You and Your Clients:

Our Special Sauce is the conversations to develop a game plan. Then early data collection to verify the ability to perform. Now, We execute on the game-plan. A lot of work yet solid results. Who are you working with today in need of the 'little bit extra' to bring it home?

\$ 200,000 to \$ 2,500,000 loan sizes

Property Types:

Single Use – Single Tenant
Industrial
Manufacturing
Storage

Senior
Apartments
Mulit Tenant Office
Construction

Our Sources:

Dozen + Local Banks
Institutional Funds
Insurance Companies and Wall Street CMBS Funds

Also: SBA loans, Construction, Bridge and Mezzanine

What do you do with this information? Call Mike

Conversation leads to Strategies leads to Solutions - DONE

(408) 986-1798 Fax (408) 986-1766 <u>www.michael-ryan.com</u> CalBRE # 01090891 NMLS 295351 Mike@Michael-Ryan.com 1-4-2016