

Michael Ryan - MORTGAGE BROKER
Key To Your Perfect Mortgage

Commercial Loans

March 2016

Market News-Points: Interest Rates "Steady As She Goes"

- Yield Maintenance / Defeasance / Prepay cost reduction service !! for restructuring and other refinance transactions
- Vacancy Rates continue to Drop
- New Supply in Top-Performing Markets
- Interim financing for the short-term (Between Now and Stabilized) - Bridge
- FF&E financing. TI financing. HELOC's. Energy Upgrades.
- Non-recourse for low LTV properties. Reasonable pre-payment structures.

How We Help You and Your Clients:

Our Special Sauce is the conversations to develop a game plan. Then early data collection to verify the ability to perform. We execute on the game-plan. The solid up-front work yields the solid results you seek.

Who are you working with today in need of the 'little bit extra' to bring it home ?

\$ 200,000 to \$ 2,500,000 loan sizes

Property Types:

Single Use – Single Tenant
Industrial
Manufacturing
Storage

Senior
Apartments
Multitenant Office
Construction

Our Sources:

Dozen + Local Banks
Institutional Funds
Insurance Companies and Wall Street CMBS Funds

Also: SBA loans, Construction, Bridge and Mezzanine

What do you do with this information?

Call Mike

Conversation to Fund-able Strategies to Solutions