## Michael Ryan - Mortgage Broker Key To Your Perfect Mortgage

#### **Small Business Loans**

**July 2018** 

#### **News-points:**

- Borrowers CAN have more than 1 SBA loan.
- Small Business is 54 % of domestic sales. 55 % of all jobs and added
   8 M jobs since 1999
- Use SBA to facilitate the Capital Stack with financing TI's, operating cash, etc. Incredible stretch of clients money!

# WHY Call Us ?? Our compensation is generally paid by the bank! Business Types:

ManufacturingHotels / MotelsProfessional ServiceRestaurantGas StationsNot for Profit Groups

Elder-Care Automotive Service IT Companies

Retail Store Construction Companies Doctors

#### Owner Occupied - SBA Financing - definition of Small Business:

Owner / operator using at least 51 % of the building - other tenants Are allowed

#### SBA program – 504 (Fixed Rates)

Purchase, Construction, **Refinance is BACK!**2 Loans: Standard intermediate ARM for first loan, fully amortized fixed rate 2<sup>nd</sup> loan
Increased purchase price values

## SBA program – 7A: Available Rolling Fixed and Long-Term Fixed

Purchase, Construction and **Refinance**Maximum purchase price \$ 5,500,000

### Micro Loans: Existing 2 + year businesses

Business expansion, equipment and improvements

Broker not Bank = We seek the BEST capital source for You
Understanding Pitfall's and Knowing Alternatives
Responsive = ALL calls and inquiries returned
Predictable Process and Timelines = Keeping you in the know

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