

**Michael Ryan - MORTGAGE BROKER**  
**Key To Your Perfect Mortgage**

**Small Business Loans**

**September 2017**

**News-points:**

- Borrowers CAN have more than 1 SBA loan.
- Small Business is 54 % of domestic sales. 55 % of all jobs and added 8 M jobs since 1999
- Use SBA to facilitate the Capital Stack with financing TI's, operating cash, etc. - Incredible stretch of clients money !

**WHY Call Us ??      Our compensation is generally paid by the bank!**

**Business Types:**

Manufacturing	Hotels / Motels	Professional Service
Restaurant	Gas Stations	Not for Profit Groups
Elder-Care	Automotive Service	IT Companies
Retail Store	Construction Companies	Doctors

**Owner Occupied - SBA Financing – definition of Small Business:**

Owner / operator using at least 51 % of the building – other tenants Are allowed

**SBA program – 504 (Fixed Rates)**

Purchase, Construction, **Refinance is BACK !**

2 Loans: Standard intermediate ARM for first loan, fully amortized fixed rate 2<sup>nd</sup> loan  
Increased purchase price values

**SBA program – 7A: Available Rolling Fixed and Long-Term Fixed**

Purchase, Construction and **Refinance**  
Maximum purchase price \$ 5,500,000

**Micro Loans: Existing 2 + year businesses**

Business expansion, equipment and improvements

Broker not Bank = We seek the BEST capital source for You  
Understanding Pitfall's and Knowing Alternatives  
Responsive = ALL calls and inquiries returned  
Predictable Process and Timelines = Keeping you in the know

**What do you do with this information?      Call Mike**

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